

NICK MAYER FORD LINCOLN



6200 Mayfield Road • Mayfield Hts, OH 44124
Phone 440-449-1000 • 888-854-3694

2/14/2020

Oakwood Village
24800 Broadway Avenue
Oakwood Village, Ohio
44146

Please accept this bid for one (1) New 2020 Ford Escape SE 4X4

Bid good for 90 days Spec sheet attached.

Conforms to State of Ohio bid for model year 2020

TOTAL DELIVERED PRICE: \$ 24,370.14

Dave Massucci

Nick Mayer Ford

Fleet Department

BUILDING Dept.

LOU-004035 OH

9-WORKAL, BR, 104035, 2A061 3553

120200111 3373

WLC CERC CERC CERC TRD RAMP BUMP CAMP BOOK EXPL

17XCUG67 LUA71561 NB



ESCAPE AWD
2020 ESCAPE SE AWD
106.7" WHEELBASE
1.5L ECOBOOST W/START-STOP
8-SPD AUTO TRANSMISSION

EXTERIOR OXFORD WHITE
INTERIOR SANDSTONE CLOTH SEATS

EPA DOT Fuel Economy and Environment

Fuel Economy
28 MPG combined city/hwy
3.6 gallons per 100 miles city

You save \$250 in fuel costs over 5 years compared to the average new vehicle.

Small SUV's range from 18 to 120 MPG. The best vehicle rates 138 MPG.

- STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**
- EXTERIOR**
- ACTIVE GRILLE SHUTTERS
 - DOOR HANDLES - BODY COLOR
 - DUAL EXHAUST CHROME TIPS
 - EASY FUEL CAP FILLER
 - HEADLAMP COURTESY DELAY
 - HEADLAMP AUTO HALOGEN
 - LED SIGNATURE LIGHTING
 - MIRRORS-HTD/POWER GLASS, MANUAL FOLD
 - PRIVACY GLASS - REAR DOORS
 - REAR INT WIPER/WASH/DEFRST
 - REAR SPOILER
 - TAILLAMP-LED
- INTERIOR**
- 1-TOUCH DOWN DRIVER WINDOW
 - CARPETED FLOOR MATS
 - DUAL ILLUM VIS VANITY MIRR
 - ELECTRONIC AUTO TEMP CTRL
 - HTD FR SEATS - 10-WAY PWR
 - DRV & 4-WAY MANUAL PASS
 - ILLUMINATED ENTRY SYSTEM
 - POWERPOINTS
 - ROTARY GEAR SHIFT DIAL
 - SMART CHARGING USB PORT(6)
 - SPLIT FOLD/SLIDE REAR SEAT
 - STEERING/TILT/TELESCOPE CRUISE & AUDIO CONTROLS
- FUNCTIONAL**
- AM/FM/MP3, 6 SPEAKERS
 - AUTO START STOP TECH
 - DUAL ILLUM VIS VANITY MIRR
 - ELECTRIC PARKING BRAKE
 - FORD CO-PILOT360™
 - FORDPASS™ CONNECT 4GWI-FI
 - HOTSPOOT TELEMATICS MODEM
 - INTELLIGENT ACCESS W/PUSH BUTTON START
 - REAR VIEW CAMERA
 - SECURITYCODE KEYLESS KEYPAD
 - SIRIUSXM® - SVC N/A AKGH
 - SYNC3® 8" SCR N/A/APP/LINK®
- SAFETY/SECURITY**
- ADVANCTRAQ® WITH RBC®
 - AIRBAGS - DRIVER KNEE
 - AIRBAGS - DUAL STAGE FRONT
 - AIRBAGS - FRONT SEAT
 - MOUNTED SIDE IMPACT
 - AIRBAGS - SAFETY CANOPY®
 - LATCH CHILD SAFETY SYSTEM™
 - PERSONAL SAFETY SYSTEM™
 - SOS POST-CRASH ALERT SYS™
 - TIRE PRESSURE MONIT SYS™
- WARRANTY**
- 3YR/50,000 BUMPER / BUMPER
 - 5YR/60,000 POWERTRAIN
 - 5YR/60,000 ROADSIDE ASSIST

INCLD ON THIS VEHICLE EQUIPMENT GROUP 202A

OPTIONAL EQUIPMENT/OTHER

- 17" SHDW SURF-PANTD ALUM WHEEL
- 225/55R17 102H 415 BSHZ TRES
- FRONT LICENSE PLATE BRACKET

(MSRP) NO CHARGE

PRICE INFORMATION	(MSRP)
BASE PRICE	\$28,005.00
TOTAL OPTIONS/OTHER	28,005.00
TOTAL VEHICLE & OPTIONS/OTHER DESTINATION & DELIVERY	1,195.00

fuelconomygov

Calculate personalized estimates and compare vehicles

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score **Not Rated**

Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash	Driver	Not Rated
	Passenger	Not Rated
Side Crash	Front seat	Not Rated
	Rear seat	Not Rated
Rollover		Not Rated

Based on the risk of rollover in a single-vehicle crash. Star ratings range from 1 to 5 stars (★★★★★) with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

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fuelconomygov

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,500 to fuel over 5 years. Cost estimates are based on a 15,000-mile annual mileage and average fuel prices per gallon. Fuel economy and emissions are a significant source of climate change, and energy.

1 FMCUJ9G67LUA71561

Download the FordPass® app* and you can:

- Access Vehicle Control Features
- Remotely start, lock and unlock your vehicle.
- Locate your vehicle and check approximate fuel range.
- Receive vehicle health alerts.
- Activate 4G LTE Wi-Fi Hotspot
- New vehicles include a 3-month or 3GB data (whichever comes first) Wi-Fi trial.
- Connect up to ten Wi-Fi-enabled devices.

This vehicle's estimated 28 mpg city/26 mpg highway/31 mpg combined is based on a 15,000-mile annual mileage and average fuel prices per gallon. Fuel economy and emissions are a significant source of climate change, and energy.

Download the FordPass® app* and you can:

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FordPassConnect™

Download the FordPass® app* and you can:

- Access Vehicle Control Features
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- Locate your vehicle and check approximate fuel range.
- Receive vehicle health alerts.
- Activate 4G LTE Wi-Fi Hotspot
- New vehicles include a 3-month or 3GB data (whichever comes first) Wi-Fi trial.
- Connect up to ten Wi-Fi-enabled devices.

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FORD PROTECT

Insure on Ford Protect! The only extended service plan fully backed by Ford and honored at every Ford dealership in the U.S., Canada and Mexico. See your Ford dealer or visit www.FordProtect.com.

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WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P66Warnings.ca.gov/passenger-vehicle.

PLATE ONE	CC18	CONVOY	TOTAL MSRP	\$29,800.00
PLATE TWO	ITEM #	44-8105 O/T 2	Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your dealer for details or visit www.ford.com/finance	
This deal is offered pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.		LA051 N RB 2X 005 004035 01 06 20		

02/08/2020

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2/14/2020

Oakwood Village
24800 Broadway Avenue
Oakwood Village, Ohio
44146

Please accept this bid for one (1) New 2020 Ford Explorer XLT 4X4

Bid good for 90 days. Spec sheet attached.

Conforms to State of Ohio bid for model year 2020

TOTAL DELIVERED PRICE: \$ 34,552.12

Dave Massucci
Nick Mayer Ford
Fleet Department

MAYOR'S ~~ORDER~~
CAR

 [Print window sticker](#)



Disclaimer: This window sticker is only representative of the information contained on an actual window sticker, and may or may not match the actual window sticker on the vehicle itself. Please see your retailer for further information.

Vehicle Description

EXPLORER 4-DOOR **2020 4DR 4WD XLT**
2.3L I4 ECOBOOST ENGINE
10-SPEED AUTO TRANSMISSION

VIN 1FMSK8DHXLG A79153

Exterior
 AGATE BLACK METALLIC
Interior
 EBONY INTERIORUNIQUE CLOTH

Standard Equipment INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- . EASY FUEL® CAPLESS FILLER
- . LED SIGNATURE LIGHTING
- HEATED WITH APPROACH LAMPS
- . REAR INT WIPER/WASH/DFRST
- . ROOF-RACK SIDE RAILS-BLACK
- . TRAILER SWAY CONTROL

INTERIOR

- . 3RD ROW - 50/50 FOLD FLAT
- . CLOTH BUCKET FRONT SEATS
- . IP CLUSTER 6.5" LCD SCREEN
- . POWER DRIVER SEAT - 10 WAY
- . POWERPOINTS - 12V
- . SMART CHARGING USB PORT(4)
- CRUISE & AUDIO CONTROLS

FUNCTIONAL

- . BRAKES, 4-WHEEL DISC/ABS
- . FORDPASS CONNECT 4GWI-FI
- . HILL START ASSIST
- BUTTON START
- . REVERSE SENSING SYSTEM
- . SIDE-WIND STABILIZATION
- . SYNC®3 8" SCR N W/APPLINK®

SAFETY/SECURITY

- . AIRBAG-DRIVER/PASS KNEE
- . AIRBAGS - FRONT SEAT
- . AIRBAGS - SAFETY CANOPY®
- . LATCH CHILD SAFETY SYSTEM
- . PERSONAL SAFETY SYSTEM

WARRANTY

- . 5YR/60,000 POWERTRAIN

- . DOOR HANDLES - BODY COLOR
- . HEADLAMPS - AUTO LED
- . MIRRORS-MAN-FOLD DUAL PWR
- . PRIVACY GLASS - REAR DOORS
- . REAR SPOILER, BODY COLOR
- . TAILLAMPS-LED
- . VARIABLE INTERVAL WIPERS
- . 1TOUCH UP/DOWN DR/PASS WIN
- . CARPETED FLOOR MATS
- . DUAL ILLUM VIS VANITY MIRR
- . LEATHER WRAPPED STR WHEEL
- . POWER PASS SEAT - 4-WAY
- . ROTARY GEAR SHIFT DIAL
- . STEERING:TILT/TELESCOPE,
- . TRI-ZONE ELECTRNC TMP CTRL
- . AM/FM/MP3, 6 SPEAKERS
- . FORD CO-PILOT360
- HOTSPOT TELEMATICS MODEM
- . INTELLIGENT ACCESS W/PUSH
- . REAR VIEW CAMERA
- . SECURICODE KEYLESS KEYPAD
- . SIRIUSXM® - SVC N/A AK&HI
- . ADVANCETRAC® WITH RSC®
- . AIRBAGS - DUAL STAGE FRONT
- MOUNTED SIDE IMPACT
- . INDIV TIRE PRESS MONIT SYS
- . PERIMETER ALARM
- . SOS POST-CRASH ALERT SYS
- . 3YR/36,000 BUMPER / BUMPER
- . 5YR/60,000 ROADSIDE ASSIST

Price Information
STANDARD VEHICLE
PRICE

MSRP
\$38,675

Included on this Vehicle
 EQUIPMENT GROUP 200A

Optional Equipment

- 2020 MODEL YEAR
- AGATE BLACK METALLIC
- EBONY UNIQUE CLOTH SEATS
- .18" 5-SPOKE PAINTED ALUM
- WHLs
- .2.3L I4 ECOBOOST ENGINE
- .10-SPEED AUTO TRANSMISSION
- .P255/65R18 A/S BSW TIRES
- JOB #2 ORDER
- 50 STATE EMISSIONS

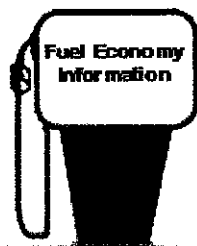
TOTAL VEHICLE & OPTIONS 38,675
 DESTINATION & DELIVERY 1,195

TOTAL MSRP **\$39,870**

Disclaimer: Option pricing will be blank for any item that is priced as 0 or "No Charge".

Vehicle Engine Information

Actual mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between _ and _ mpg in the city and between _ and _ mpg on the highway. For Comparison Shopping all vehicles classified as have been issued mileage ratings from _ to _ mpg city and _ to _ mpg highway.



CITY MPG
20
HIGHWAY
MPG
27

Estimated Annual Fuel Cost: \$



Ford Extended Service Plan is the ONLY service contract backed by Ford and honored by the Ford and Lincoln dealers. Ask your dealer for prices and additional details or see our website at www.Ford-ESP.com.